

**Year 113  
Autumn Term**

<b>Topic/Unit</b>	Unit 6 Principles of Management	Unit 9 Team building
<b>Knowledge (Content covered)</b>	<p>Learning aims In this unit you will:</p> <ul style="list-style-type: none"> <li>A. The definitions and functions of management</li> <li>B. Management and leadership styles and skills</li> <li>C. Managing human resources</li> <li>D. Factors influencing management, motivation and performance of the workforce</li> <li>E. Impact of change</li> <li>F. Quality management</li> </ul>	<p>Learning aims In this unit you will:</p> <ul style="list-style-type: none"> <li>A. Examine the benefits of teams in a business setting</li> <li>B. Investigate techniques and theories used for the development of an effective business team</li> <li>C. Develop effective team skills through practical activities.</li> </ul>
<b>Skills</b>	<ul style="list-style-type: none"> <li>● Strong communication skills (oral and written)</li> <li>● Analytical and critical thinking</li> <li>● Problem solving Decision making</li> <li>● Logical thinking Presentation and report writing skills</li> <li>● Numeracy and an understanding of how to interpret and use financial data</li> <li>● Self-motivation, initiative and effective time management</li> </ul>	
<b>Assessment</b>	In class tests & Home Learning Summative Assessment (Exam)	In class tests & Home Learning Summative Assessment (2 x Written Assignment)
<b>Gatsby 4 (Linking curriculum learning to careers)</b> <a href="#">GATSBY BENCHMARK 4</a>	Over the course of this unit we will be looking at different administration careers, including Management, HR and other professional roles	Over the course of this unit we will be looking at different roles within all organisations

**Year 12  
Term 2 & 3**

Topic/Unit	Unit 5 International Business	Unit 9 Team building
<b>Knowledge (Content covered)</b>	<p>Learning aims In this unit you will:</p> <ul style="list-style-type: none"> <li>A. Explore the international context for business operations</li> <li>B. Investigate the international economic environment in which business operates</li> <li>C. Investigate the external factors that influence international businesses</li> <li>D. Investigate the cultural factors that influence international businesses</li> <li>E. Examine the strategic and operational approaches to developing international trade.</li> </ul>	<p>Learning aims In this unit you will:</p> <ul style="list-style-type: none"> <li>D. Examine the benefits of teams in a business setting</li> <li>E. Investigate techniques and theories used for the development of an effective business team</li> <li>F. Develop effective team skills through practical activities.</li> </ul>
<b>Skills</b>	<ul style="list-style-type: none"> <li>● Strong communication skills (oral and written)</li> <li>● Analytical and critical thinking</li> <li>● Problem solving Decision making</li> <li>● Logical thinking Presentation and report writing skills</li> <li>● Numeracy and an understanding of how to interpret and use financial data</li> <li>● Self-motivation, initiative and effective time management</li> </ul>	
<b>Assessment</b>	In class tests & Home Learning Summative Assessment (Controlled Assessment)	In class tests & Home Learning Summative Assessment (2 x Assignment & 1 Week Work Experience)
<b>Gatsby 4 (Linking curriculum learning to careers)</b> <a href="#">GATSBY BENCHMARK 4</a>	Over the course of this unit we will be reviewing careers in International Business Markets, focusing on trade and Imports and Exports	Over the course of this unit we will be looking at a wide variety of different careers that